

STANDARD ISSUE



MAY & JUNE SPECIALS

- ◆ All DCG **Standards, Products and Services** purchased—up to \$1,500—6% OFF entire order
- ◆ All DCG **Standards, Products and Services** purchased—\$1,501—\$9000—8% Off entire order
- ◆ All DCG **Standards, Products and Services** purchased—\$9001—\$35,000—10% OFF entire order

For larger orders, please contact our Director of Customer Service, Lori Bozdech at 281-648-1894 ext. 206 for a personal quote.

New ASTM Method for Online Measurement of Sulfur Compounds in Natural Gas and Gaseous Fuels

ASTM D7493 was recently passed as a new online test method for sulfur in natural gas. This method was developed to combat too much sulfur in gaseous fuels, such as natural gas, petroleum gases and biogases. This method is applicable to hydrogen sulfide, C1-C4 mercaptans, sulfides and tetrahydrothiophene. These gases can be corrosive to equipment, result in regulatory issues, and can inhibit or destroy catalysts used in gas processing and utilization equipment. Since sulfur gases are an essential odorant used in the distribution of natural gas, accurate on-line measurement has become critical to ensure gas quality and to protect equipment and catalysts. DCG prepares a wide range of sulfur in natural gas calibration standards. You can order from ppb to percentage levels of sulfur in natural gas in aluminum cylinders and have a stable mixture. Please contact DCG customer service at 281-648-1894, option 1 for more information.

Employee Spotlight: Mercedes Beltran

Have you ever wondered how DCG calibration standards and products are sent your way with such ease? How do these custom standards and cylinders, packed with precision, get to their destination in the same condition as they were shipped? How do our standards and products get to our customers within a minimal period of time, after clearing customs?

Shipping and Receiving is one of the most critical hubs of DCG. All our products, in one way or another travel through this department before getting to our valued customers. Our customers who have contacted shipping have gotten the friendly voice of Logistics Manager Mercedes Beltran and she is always ready to offer her guidance. Employed at DCG since April 2003, Mercedes is responsible for shipping and receiving all materials (local, national and international) and among her responsibilities are documentation, materials management, recordkeeping, and fielding daily customer calls on delivery and receiving. In a strict federally-regulated industry, Mercedes is DOT and IATA certified.

“This job has and continues to be a learning experience for me since it involves shipping hazardous materials,” said Mercedes. “You must be up to date on shipping standards and be aware of who your customers are because there are so many restrictions on ship-to locations.”

Prior to joining DCG, she assumed various roles during her 12 years at Tool-Flo Manufacturing, a Houston-based company that ships oil field-related products around the world.

She was born and raised in Victoria, Texas although she has lived in Houston for more than 20 years. Her pride and joy is three-year old grandson Benjamin Morlan (pictured); and also one son, daughter and son-in-law (who live in Houston), and her oldest daughter (who lives in Kentucky). An avid Houston Texans football fan, she also enjoys fishing, beachcombing and cold weather ... she recently returned from a trip to Denver where riding the snowmobile up in the mountains was great fun!





NEW PRODUCTS & SERVICES

Research, Development and Consulting Services

Have you ever wondered what that peak was and wanted to get a second opinion? Or, have you thought, how do I get this method developed? Or, where am I going to find the time to get this done? DCG has the answer to your problem! For many years, you have known DCG for its exceptional products, customer service and technical assistance before and after the sale. However, DCG now has a Research, Development and Consulting Group available for hire.

DCG has assembled a diverse team of scientists to handle those more complex customer needs that cannot be met easily. If you are not finding the time to get those special projects off the ground and your talents are needed elsewhere at work, give us a call. Your initial consultation is free, so give customer service a call at 281-648-1894 option 1 to schedule an appointment.



DCG Managing Partner Louis D'Agostaro visiting a Canadian Client, BP's Jerry Grainger!

DCG is proud to inform you that it has been requested by EST analytical to represent their products in Texas, Oklahoma and Louisiana under an exclusive agreement! This relationship brings both companies closer together after many years of working together supplying premier standards and instrumentation to our Gulf Coast clientele. Due to the terrific response to this informal arrangement it was decided by both companies to formally join together and develop a location in the south of the US to better serve clients.

Since 1990, EST has supplied analytical laboratories throughout the U.S. with advanced instrumentation solutions. EST has grown dramatically over the past several years by creating a culture of commitment to their customer's success. Innovative approaches to improving your laboratory production and profitability within the [petrochemical](#) or [environmental](#) markets are the result of this commitment and have become standards in the industry. EST Analytical has been providing innovative solutions to the analytical laboratory market and is known for introducing products that help clients become more competitive by increasing laboratory throughput and efficiency. EST's tremendous commitment to customer support has made it one of the fastest growing companies in the analytical industry.

We want to take this opportunity to thank all of our clients that have assisted DCG in achieving this milestone and we look forward to discussing your analytical instrumentation needs in the future.

DCG: Meet and Greet & School Schedule

- May: ISHM, 5/12—5/14
- DCG School of Chromatography, Pearland, TX
5/11—5/15
- DCG Method Development Class, Pearland, TX
5/18— 5/22
- June: ASTM, Norfolk, VA, 6/22—6/25
- DCG School of Chromatography, Pearland, TX
6/8— 6/12
- DCG Method Development Class, Pearland, TX
6/15—6/19

CONTACT DCG

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