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The Premier Manufacturer of Calibration Standards for the Hydrocarbon and Biofuels Industries

Volume 2, Issue 2

March 2009

STANDARD ISSUE



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MARCH & APRIL MADNESS

10% Off Calibration Standards

DCG PARTNERSHIP 1, LTD

Offer good through April 30, 2009



New Products Available from DCG!

DCG is now offering laboratory accessories for your laboratory needs. These accessories are used in the day to day operation of the laboratory and are necessary for successful sample prep and analysis. Please visit our website at www.dcgpartnership.com for a complete listing of products available or you can contact customer service at 281-648-1894, option 1 for more information.

New Product
Special

10% OFF on all
GC Accessories
until April 30th!

Employee Spotlight: Lori Bozdech

Our highly trained Customer Service Team at DCG has many tasks to perform in a day, but only one goal in mind. That goal is to take the best possible care of each and every customer that calls DCG. "We have gotten to know almost all of our customers personally" said Lori Bozdech, Director of Customer Service. "They are like family. We don't send out any orders until we believe we have completely taken care of our customer!"

Lori comes from a background of working in Service. After receiving her Bachelor of Science in Business Education from Montclair State College, she worked as an Assistant to the Director for the Virginia's ACH Association. Her job involved working conferences, seminars, and planning meetings for many bankers involved with the association. Taking care of people was meaningful and fun for Lori, and involved much responsibility. She took that role one step further when she joined DCG. Aside from taking orders for customers, she prepared certificates, tags, and labels for the order because she wanted to make sure everything from A to Z was accurate for the customer's benefit. Within a short time, she chose to be trained in the accounting department learning the accounts payable and accounts receivable side of the business. "Accuracy is key at DCG, and it helped to learn every aspect of the job" mentioned Lori.

Lori soon moved into Technical Sales at DCG. She developed and maintained her own customer accounts, both national and international. She created the companies first marketing material to mail out to customers, bring them to trade shows, and launched DCG's first ad campaign to be published in industry journals.

As Director of Customer Service, she combines all of the experience from previous years to run DCG's busy customer service department. Aside from providing technical assistance to customers, she manages the department's day to day operations.

Most recently Lori has been visiting the large organizations that rely on DCG extensively to provide the best possible standards, products, and service. Her role is to make sure DCG is going above and beyond its call of duty to take care of its family. "DCG is here because of its customers. We want our customers to be successful, and we will look after them in every possible way!"





NEW PRODUCTS & SERVICES

DCG's New Speciated Sulfur Standards for ASTM D5504 and ASTM D5623

DCG has long been known for the excellent quality and stability of their sulfur standard products. We are proud to add speciated sulfur standards for ASTM methods D 5504 – Determining speciated sulfurs in natural gas and ASTM D 5623 – determining speciated sulfurs in liquid petroleum to our standard product line. It is important for refiners to be able to identify and quantify the different sulfur species in their process feed stocks. Many of the sulfur compounds found in these feeds are corrosive, odorous or poisonous to the catalysts used in the refining process. Knowing the types of sulfur species in the feed helps refiners to better control the amount of sulfur in the end product. DCG's speciated sulfur standards will help you in identifying the types of sulfur compounds in your feed stocks and products. This valuable information can help you improve your process and also help you meet your EPA requirements for sulfur in your final products. As with all DCG products, we will provide outstanding technical support and customer service before, during and after your standard purchase. Please call customer service at 281-64-1894, option 1 for additional information.



Jeffrey Werner and Louis D'Agostaro at GAS 2009—The Netherlands

How to Convert psi to bars

1 bar = 14.5037738007 psi or ~14.50 psi

bars = psi / 14.50

Ex: 500 psi = how many bars?

500 / 14.50 = 34.48 bars

Converting bars to psi

1 psi = bars x 14.50

Ex: 35 bars = how many psi?

35 x 14.50 = 507.50 psi

The constant (14.5037738007) can be rounded to suit your calculations.

DCG: Meet and Greet & School Schedule

- March:** Pittcon, Chicago, IL, 3/9—3/12
DCG School of Chromatography, Pearland, TX
3/16—3/20
ACS, Salt Lake City, UT, 3/23—3/27
API Spring COPM, Dallas, TX, 3/23—3/27
DCG Method Development Class, Pearland, TX
3/23—3/27
- April:** DCG School of Chromatography, Pearland, TX
4/13—4/17
DCG Method Development Class, Pearland, TX
4/20—4/24
- May:** ISHM, 5/12—5/14
DCG School of Chromatography, Pearland, TX
5/11—5/15
DCG Method Development Class, Pearland, TX
5/18—5/22

CONTACT DCG

DCG PARTNERSHIP I, LTD
4170 A MAIN
PEARLAND, TX 77581
Phone: 281-648-1894
Fax: 281-648-1895

E-mail: customerservice@dcgpartnership.com



We're on the Web!
www.dcgpartnership.com